

Pinehurst Homes Sold in 2013, 2014, 2015, & 2016 by Price Range

<u>Price Range</u>	<u>(Number of Houses Sold)</u>				<u>(Days on the Market)</u>			
	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
\$ 75,000 to \$ 100,000	5	3	5	1	216	90	95	27
\$ 100,001 to \$ 200,000	109	117	91	129	155	143	162	148
\$ 200,001 to \$ 300,000	114	121	197	194	159	157	183	199
\$ 300,001 to \$ 400,000	71	57	83	93	205	210	235	226
\$ 400,001 to \$ 500,000	38	33	40	48	187	181	240	232
\$ 500,001 to \$ 600,000	12	10	21	14	209	187	287	308
\$ 600,001 to \$ 700,000	12	3	6	13	229	199	198	453
\$ 700,001 to \$ 800,000	2	2	4	12	434	86	792	378
\$ 800,001 to \$ 900,000	2	5	2	3	320	469	885	83
\$ 900,001 to \$1,000,000	1	4	4	2	109	319	728	31
\$1,000,001 to \$1,500,000	2	1	2	0	550	235	147	0
\$1,500,001 to \$2,500,000	<u>1</u>	<u>0</u>	<u>2</u>	<u>1</u>	<u>457</u>	<u>0</u>	<u>399</u>	<u>115</u>
Totals	369	356	457	510	184	170	211	206

Past Six Years "Sales Comparison"

(Houses, Condominiums, and Lots Sold)

<u>Year</u>	<u>Houses</u>	<u>Condo's</u>	<u>Lots</u>	<u>Sales Volume</u>	<u>% Increase/Decrease</u>
2016	510	132	142	\$183,395,050	+12.51%
2015	457	97	141	\$162,995,008	+39.70%
2014	356	57	127	\$116,671,711	-10.56%
2013	369	79	107	\$130,454,910	+27.71%
2012	297	67	64	\$102,146,772	+35.00%
2011	226	49	39	\$ 75,803,812	-10.89%

The 565 houses sold in 2006 is the highest number of houses ever sold in Pinehurst for a one year period

Houses, Condominiums, & Vacant Lots Currently on the Market

	<u>Jan 1st/14</u>	<u>Jan 1st/15</u>	<u>Jan 1st/16</u>	<u>Jan 1st/2017</u>
Single Family Houses	343	425	325	262
Condominiums	89	142	106	65
Building Lots	252	295	263	200
Total	684	862	694	527

In 2016 there were 510 houses that sold & closed in Pinehurst and the Pinehurst Area. Based on annual sales of 510 houses sold the 262 houses currently on the market represents a (6) month supply of house inventory for 2017 (Down 3 months from January 2016). January of 2007 the annual supply of unsold homes was at its lowest at (4 ½) months and as a note back in 2004 there was a (12) month supply which is (6) months more than our supply as of Jan. 2017.