

For Year Ending 2016

Pinehurst Single Family Home Sales (Closings by Month)

<u>Month</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	Current # Homes <u>Pending</u>
	January	15	22	24	21	24	31
February	<u>15</u> <small>As of 2/28/2017</small>	<u>28</u>	<u>21</u>	<u>23</u>	<u>31</u>	<u>41</u>	83
March	27	28	23	30	32		
April	24	24	27	26	48		
May	34	40	29	44	47		
June	25	43	38	54	66		
July	19	33	45	46	51		
August	31	40	32	51	42		
September	30	24	33	46	36		
October	28	30	32	36	44		
November	20	29	26	42	45		
December	28	28	26	38	44		
Yearly Total	<u>296</u>	<u>369</u>	<u>356</u>	<u>457</u>	<u>510</u>		

The Total Number of Homes Sold & Closed in 2016 was up 12% (**510** Versus **457**) compared to 2015. There are (**61**) homes currently either pending or under contract not yet closed as of **January 17th, 2017**.

2014 Average listed price of **\$302,746** to Average Sold Price of **\$287,902**=**95.0%**
2015 Average listed price of **\$323,812** to Average Sold Price of **\$305,601**=**94.3%**
2016 Average listed price of **\$317,876** to Average Sold Price of **\$303,954**=**95.6%**

Number of Houses currently on the market as of January 17, 2017=262
(Fewest number of houses on the market in any given year over the past 15+ years)